

GPS, LLC

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Contract number GS-02F-0164T

Schedule 69 – Training Aids and Devices; Instructor-Led Training; Course Development; Test Administration

SIN 27-400 Instructor Led Training, SIN 27-500 Course Development,

GPS, LLC's labor category "Administrative Support" is the only labor category covered by SCA under the proposed contract. GPS, LLC certifies it will meet or exceed the SCA wage rate for the subject labor category as outlined below. The geographic area for the wage determination is Maricopa County located in Arizona. A matrix comparing the wage rates for our firm's labor category to the SCA's category is presented below.

Terms

0% 0 days, Net 30 days

Additional Discounts and/or Concessions

GPS, LLC. is offering a volume discount of an additional 2% for aggregate orders from one customer in one year of \$200,000.

Government Credit Cards

GPS, LLC. certifies it will accept Government Credit Cards for purchases up to the micro-threshold \$3000.

Commercial Price List with Established Catalog Prices

The commercial prices shown below represent a verbatim extract from our electronic commercial price list. The price list is published at our web site which is found at the following url: www.sniperschool.org. The effective date of the pricing contained therein is June 22, 2007.

Price Offer for Services

SIN	Course/Task/Labor Hour, etc.	Commercial Rates	% GSA Discount	Proposed GSA Rate	Proposed GSA Price With IFF
27-400	Warfighter course	\$220 per day/per person	14%	\$190	\$190.00
27-400	Warfighter course	\$220 per day/per person, 12 person minimum	16%	\$185	\$185.00
27-400	Warfighter course w/equipment incl.	\$270 per day/per person	14%	\$232	\$232.00
27-400	Warfighter course w/equipment incl.	\$270 per day/per person, 12 person minimum	16%	\$227	\$227.00
27-400	Warfighter course - Closed	\$250 per day/per person, 8 person minimum	12%	\$220	\$220.00
27-400	Warfighter course - Closed	\$250 per day/per person, 16 person minimum	14%	\$215	\$215.00
27-400	Warfighter course - Closed w/course equipment incl.	\$300 per day/per person, 8 person minimum	10%	\$270	\$270.00
27-400	Warfighter course - Closed w/course equipment incl.	\$300 per day/per person, 16 person minimum	12%	\$264	\$264.00
27-400	Warfighter course – Offsite	\$250 per day/per person, 12 person minimum	12%	\$220	\$220.00
27-400	Warfighter course – Offsite	\$250 per day/per person, 18 person minimum	14%	\$215	\$215.00
27-400	Warfighter course – Offsite w/course equipment incl.	\$300 per day/per person, 12 person minimum	10%	\$270	\$270.00
27-400	Warfighter course – Offsite w/course equipment incl.	\$300 per day/per person, 18 person minimum	12%	\$264	\$264.00
27-500	Field Training Exercises - Resources and facility use support customized for private unit exercises.	\$1000 per day	25%	\$750	\$750.00
27-500	Field Training Exercises - Resources and facility use support customized for private unit exercises.	\$1000 per day, 6 day minimum	30%	\$700	\$700.00

COURSE, LABOR & PRODUCT CATEGORY DESCRIPTIONS

GPS, LLC. Warfighter Course

Course Description: Our most in-demand course was designed for military units by GPS, LLC's professional instructor staff to teach how to fight with a sniper weapon for the first time, instead of just basic prone marksmanship!

Take advantage of our 2 week/10 day course using our live-fire urban and desert facility prior to a deployment. Schedule an entire unit to avoid waiting a year or more for individuals to attend DoD schools. We will take a student new to sniper rifles and give them the ability to locate, ID, range and hit realistic sized targets using proper multi-team coordinated tactics in two short weeks.

This is the course we have taught to students from 41 Federal military units and law enforcement agencies including: Army Rangers, Recon Marines, Army Airborne & five Navy SEAL Teams. Reference contact info & DoD AAR's available upon request. Our clients also include students from 79 state, county and municipal law enforcement agencies from 24 different states. Average course length: 10 days/100 hrs.

The Warfighter course includes, but is not limited to the following course subjects; Warfighter Sniper course, Force Protection Sniper, Rural Operations and Tracking, Urban Sniper Operations, Surveillance and Counter-Surveillance, and may include complimenting courses such as PSD and Vehicle/Mobility training. The specific daily content of the Warfighter course curriculum is tailored to the needs of the customer.

Course Objectives:

- Basic & Advanced marksmanship techniques
- Equipment set-up, Rifle Sight-in & Data Book Use
- Position Shooting & Unconventional Positions
- Using Basic Ballistics & gather data to 900 yards
- Scouting, Range Estimation & Field Sketches
- Moving Target Engagement
- Extreme Angle Shooting: (live-fire from 220' cliff)
- Live-Fire Urban & Vehicle Hide Exercises
- Unconventional Positions & Injured Shooter Drills
- Multiple problem solving scenarios & exercises
- Principals of camouflage & Ghillie suit construction
- Individual movement & route planning
- Live-fire stalking exercises
- Force Protection Sniper
- Rural Operations and Tracking
- Urban Sniper Operations
- Surveillance and Counter-Surveillance

Target Audience: Military or federal gov't units needing basic training for new snipers prior to deployment. Military trained snipers needing pre-deployment and/or sustainment training.

Prerequisites: No sniper, SDM or DDM related pre-requisites.

Instructor Qualifications: Each instructor must have the following qualifications: operational experience in law enforcement or military; nationally recognized sniper and/or sniper instructor course completion and professional/commercial teaching experience.